

Compliance 360 Posts Record Results for 2009

Record Sales Bookings and Revenue Driven by Continued Strong Growth in New Customer Acquisition

Atlanta, GA. – January 21, 2010 – Compliance 360, a leading provider of Software-as-a-Service (SaaS) solutions for enterprise governance, risk management and compliance (eGRC), today announced record results for FY 2009 ending December 31, 2009.

Highlights for 2009 include:

- 82 percent increase in total sales bookings compared to 2008.
- 124 percent increase in new customer sales bookings compared to 2008. New customer sales bookings accounted for 86 percent of total sales bookings for 2009.
- 45 percent increase in total revenue compared to 2008.
- 33 percent increase in the customer base compared to 2008.

The results for 2009 represent new company records for revenue, sales bookings and growth of the customer base.

“2009 was a very good year for us as our market momentum continued to increase,” said Steve McGraw, president and CEO of Compliance 360. “Our accelerating momentum and growth can be attributed to several key factors. First, with a product suite that is 100 percent SaaS-based, we are leveraging the growing momentum of the ‘cloud computing’ megatrend. Second, because of the increasing demands for governance and transparency, GRC is one of the fastest growing application areas with demand increasing for sophisticated risk management tools. Third, we continue to capitalize on well-engineered, industry-specific solutions with a track record of customer success. As the economy continues to improve, our outlook is bullish. Our expanded customer list creates an enhanced revenue base to fuel continued growth in 2010 and beyond. We will continue to leverage our broad GRC platform and expand our offerings to help more companies in more industries solve their growing risk management challenges.”

About Compliance 360

Compliance 360 is a leading provider of enterprise governance, risk management, audit and compliance solutions for companies that operate in highly regulated industries. The Compliance 360 Software-as-a-Service (SaaS) solution suite helps companies address policies and procedures management, [regulatory compliance management](#), internal and external audits, accreditation, incident management, [fraud, waste & abuse](#), contract management, [enterprise risk management](#), 3rd-party risk management and IT governance. Customers benefit by reducing risks, improving efficiencies and protecting their brands. Compliance 360 is headquartered in Atlanta, GA and assists over 150,000



active users in highly regulated, complex business environments including healthcare, insurance, financial services and others. For more information, visit www.compliance360.com.

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