

SIRCON PARTNERS WITH COMPLIANCE 360 TO DELIVER REGULATORY INTELLIGENCE TOOL FOR INSURANCE INDUSTRY

Sircon Launches Next-Generation Tool – Sircon Edge – to help companies get compliant, stay compliant, and measure compliance

OKEMOS, Mich., September 2 — Sircon Corporation, a leading provider of producer lifecycle solutions for the insurance industry, and Compliance 360, a leading provider of on-demand governance, risk management and compliance solutions for the insurance industry, announces a partnership to launch SirconEDGE™. The partnership will combine Sircon's rich regulatory content with Compliance 360's content delivery technology to create an industry-leading on-demand compliance tool providing regulatory intelligence and compliance management for insurance carriers, agencies and brokers.

"Compliance 360 is a leader in providing governance, risk management and compliance (GRC) solutions for the insurance industry," said Gary Gummig, vice president of regulatory solutions for Sircon. "By combining Sircon's rich insurance regulatory content with Compliance 360's delivery platform, we will help our customers manage their producer licensing compliance programs in a more efficient and confident manner than ever before."

The partnership with Compliance 360 allows Sircon to leverage the Compliance 360 governance, risk and compliance delivery framework, and to focus on providing the most relevant and timely producer licensing compliance content available. Sircon customers will benefit from gaining access to Sircon's content through a feature-rich tool powered by Compliance 360. Compliance 360 will benefit by deepening their product offering to Sircon's more than 1,500 insurance carrier customers and over 300 insurance agencies and brokers for its broader suite of GRC solutions through a special upgrade program.

"We are excited to partner with Sircon and provide the underlying GRC technology for one of the leading producer life cycle management solutions in the insurance industry," said Gary Christian, chief operating officer of Compliance 360. "SirconEDGE, an innovative solution providing advanced regulatory intelligence and compliance management, is the result of our complementary focus on addressing the pressing requirements in insurance today. Based on initial customer feedback, we expect this solution to be a highly valuable addition for the Sircon customers."

SirconEDGE will provide customers with powerful capabilities to stay on top of changing insurance regulations and give them the confidence to get compliant, stay compliant,

and measure their compliance. Key capabilities include easy search of Sircon, industry or company content, real-time updates, built-in notification, configurable workflow and powerful assessment and proof of compliance through a configurable dashboard and Virtual Evidence Room.

For more information, visit www.sircon.com/edge .

About Sircon Corporation

Sircon is a wholly owned subsidiary of Vertafore, Inc. Sircon provides a comprehensive producer lifecycle platform to grow, manage and optimize producer channels. The company offers this platform as software-as-a-service (SaaS) to deliver immediate and compelling value to insurance carriers, agencies and brokers, education providers, producers (agents) and state regulators for licensing, recruiting, contracting, appointments, regulatory compliance, education tracking and producer management. Sircon's solutions provide essential industry services by connecting key stakeholders in the producer lifecycle through the Sircon network. For more information, please visit www.sircon.com or call 877.876.4430.

[About Compliance 360 for Insurance](#)

The Compliance 360 software-as-a-service (SaaS) solution for insurance enables a comprehensive approach to regulatory compliance and risk management through a single enterprise-wide platform. The Compliance 360 solution helps insurance companies cost effectively address local and federal regulatory mandates including the NAIC Model Audit Rule, Medicare Part D, and state-specific marketing conduct exams, as well as accreditation such as NCQA and URAC. Industry leading insurance companies that depend on Compliance 360 include Blue Cross and Blue Shield Association, Blue Cross BlueShield Florida, Centene, Great West Life, Health Net, Health Markets, The Regence Group, The Travelers Companies, and WellPoint. To learn more about the Compliance 360 solution for insurance, visit www.compliance360.com.

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